

Keith D. Dorsey, EdD

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Managing Partner
Executive Advisor
Former EVP, Global Head of Sales

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Dr. Keith D. Dorsey is a researcher, author, advisor, and active board member focused on issues of diversity, governance, and strategic growth for private and public corporate boards. His recent research examined the pathways Black women executives took to secure corporate board seats, yielding powerful insights about the barriers and facilitators unique to diverse candidates seeking these positions. His forthcoming book, *Charting an Intentional Path Toward Corporate Board Service: Practical Guidance for Women at Every Career Stage to Secure a Seat at the Table*, combines his research insights with his extensive executive, board, and industry experience.

Board Experience and Certification

Keith is a National Association of Corporate Directors (NACD) Certified Director. He serves as a board member at Vimly Benefit Solutions, private technology and third-party administration company, Pepperdine University's Graziadio Business School, the City of La Quinta's Financial Advisory Commission, and the Pacific Crest Trail Association. Keith is also a member of the Executive Leadership Council (ELC) and a graduate of Santa Clara University's Black Corporate Board Readiness program. Former Board Member, Orion Talent, a recruitment process outsourcing and talent acquisition firm.

Corporate Experience

Keith is currently a Managing Partner and the U.S. Practice Leader of CEO & Board Services at Boyden, a global executive search firm with 75 offices in 45 countries. His work focuses on helping clients recruit board directors and executives.

In his former role as President and Executive Advisor for Dorsey Management Consulting, he mentored and advised CxOs on their sales growth and go-to-market strategies, helped businesses align their strategy with sales expectations, aggressively grow their bottom line and shareholder value during significant periods of change, optimize leadership and sales team effectiveness.

He has over 25 years of sales leadership experience in the Human Capital Management industry, such as at Alight Solutions (formerly Aon Hewitt and Hewitt Associates), a \$2.3B leading provider of human capital solutions where he served as the Executive Vice President, Global Head of Sales responsible for the overall sales growth strategy and execution. Under Keith's executive leadership, his sales teams consistently produced double-digit annual growth.

Prior to joining Hewitt Associates, Keith worked with Paychex, Inc., a Fortune 1000 payroll and HR outsourcing company, for 16 years. He was a Zone Sales Manager responsible for the growth and delivery of revenue in their Human Resource Service Division. Before Paychex, Keith spent three years in the insurance industry and five years serving his country in the U.S. Air Force.

Education

Keith has a Doctor of Education in Organizational Change and Leadership at the University of Southern California. His dissertation research is around the lack of gender and ethnic diversity on corporate boards. He also has an MBA from Pepperdine University and BS in Business Administration from Charter Oak State College.